

## Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 02071 221336Z

43

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /025 W

----- 059594

R 212130Z MAR 75

FM AMEMBASSY LA PAZ

TO USDOC WASHDC

INFO SECSTATE WASHDC 6078

UNCLAS LA PAZ 2071

E.O. 11652 N/A

TAGS: BEXP, EAIR, BL

SUBJECT SPECIAL SALES OPPORTUNITY: LAB EXPANSION

1. MARIO PATINO, PRESIDENT OF BOLIVIAN NATIONAL AIRLINE LLOYD AEREO BOLIVIANO (LAB) HAS ASKED EMBASSY TO ASSIST FIRM ACQUIRE QUOTATIONS FOR TWO 707-TYPE AIRCRAFT AND INFORMATION ON POSSIBLE FINANCING. PATINO APPARENTLY THINKING OF USED AIRCRAFT, ONE WITH CHANGE CONFIGURATION AND OTHER STRAIGHT CARGO. LAB LOOKING FORWARD TO EXPLOITING, WHAT IT PERCEIVES AS GROWING CARGO MARKET BETWEEN US AND BOLIVIA SPECIFICALLY BETWEEN HOUSTON AND SANTA CRUZ, BOLIVIA TO SUPPLY INTERNATIONAL FIRMS EXPLORING FOR PETROLEUM HERE.

2. AS WASHINGTON AGENCIES AWARE LAB RECENTLY ACQUIRED THIRD 727 AND PLANS TO BEGIN PASSENGER SERVICE TO MIAMI IN 1975. COMPANY IS GROWING, ESPECIALLY IN MORE PROFITABLE INTERNATIONAL AND TRUNK ROUTES.

3. EMBASSY WILL BE PREPARING UP DATED WTDR AND DEVELOPING ADDITIONAL INFORMATION ON OPPORTUNITY.  
STEDMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, PROCUREMENT, CREDIT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2003 by greeneet>; APPROVED <30 DEC 2003 by woolflhd>  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** SPECIAL SALES OPPORTUNITY: LAB EXPANSION  
**TAGS:** BEXP, EAIR, EFIN, BL, US, LLOYD AEREO BOLIVIANO  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006